

ENVIRONMENTAL CONDITIONING SYSTEMS (ECS)

Northeast Ohio's extreme weather conditions keep companies like Environmental Conditioning Systems (ECS) in business. ECS is a full-service commercial HVAC company.

ECS' job is to ensure that their clients' ventilation systems blow out cold air during the hot summers and hot air during sub-zero winters. ECS offers design-build capabilities and complete service and installation of commercial cooling/heating equipment.

One of the biggest benefits that ECS offers its customers is preventative maintenance. Through service contracts, ECS thoroughly checks and services its clients' HVAC systems. This pro-active approach saves its customers money in two ways:

- It extends the service life of the equipment.
- Identifying would-be problems on a routine check-up is much more cost-effective than making an emergency call.

Leading by example, ECS practices what it preaches by taking the same approach in maintaining its fleet of 33 vehicles. For 20 years, ECS has trusted Lube Stop to service its fleet of vehicles.

In ECS' line of work it's critical that they have reliable vehicles. That can make or break them if, for example, a heat wave strikes and a customer's air conditioning system has broken down. Patience wears thin.



Lube Stop offers ECS several advantages:

- It helps ECS drivers keep track of routine oil changes and maintenance.
- If an employee has a problem with his vehicle on the road, there's always a Lube Stop nearby.
- The Lube Stop express oil changes save ECS time and money.

The Lube Stop fleet program offers ECS several advantages:

- It helps ECS drivers keep track of routine oil changes and maintenance.
- If an employee has a problem with his vehicle while on the road, there's always a Lube Stop nearby that can check out the vehicle.
- The Lube Stop express oil changes save ECS time and money.

Another reason that ECS has remained a loyal Lube Stop customer all these years is the piece of mind its drivers receive through its "20-Point Service."

Lube Stop is more than just changing oil. It helps ensure the life of a vehicle by inspecting tires, filters and vital brake, battery, washer and transaxle fluid levels -- all in only a few minutes. Additional recommendations are offered based on each vehicle's mileage.

Environmental Conditioning Systems has been a model of success by the way it looks after its customers. That's why it appreciates when a company like Lube Stop looks after them in meeting their vehicle maintenance needs.



The Oil Change Experts